



NEWS RELEASE

Announcement of Results for the Quarter Ended June 30, 2026

Q1 FY27 Net Sales growth of 12%

- *Continuing momentum with broad based double digit domestic growth*
- *Q1 Net Profit growth at 11%, excluding one-offs and exceptional items¹*

Mumbai, 29 July 2026: Colgate-Palmolive (India) Limited announced its financial results for the first quarter ended June 30, a2026.

Results: Colgate-Palmolive (India) Limited reported a robust 12% year-on-year topline growth for the quarter ended June 30, 2026. Net Sales increased to Rs. 1,591 Crore from Rs. 1,421 Crore for the same period last year. The Company reported Net profit after tax of Rs. 343 Crore as compared to Rs. 321 Crore for the same period last year. Excluding one-offs and exceptional items, Net Profit after tax grew by 11% year-on-year.

Ms. Prabha Narasimhan, Managing Director & CEO of Colgate-Palmolive (India) Limited, said,

“We are pleased to report another quarter of strong and competitive performance led by continued growth momentum across the entire portfolio. Our toothpaste portfolio achieved robust, high-single digit volume growth, driven by stellar performance in Premium toothpaste, alongside a sustained growth in our Core portfolio.

We continue to maintain a healthy margin profile led by consistent cost savings from our Funding the Growth initiatives and strict financial discipline. Gross margin reached 69.7% in Q1 FY27, representing a year-on-year increase of +110 bps. We leveraged these strong margins to increase our focused investments in brand building and category premiumisation throughout the quarter. Moving forward, we expect to grow sustainably fuelled by our best in class science backed products, supported by continued investment in advertising.

Amidst the geopolitical uncertainties and its impact on commodity price volatility, we remain focused on actively managing our margin profile through a combination of cost savings initiatives and calibrated pricing actions.”

Innovation remained a key focus this quarter with new product introductions across our categories. Expanding our sensorial portfolio, the Company launched Colgate MaxFresh Berry Blast, featuring unique blue cooling crystals and proprietary Ultrafreeze technology to provide

¹ Excluding Inverted Duty structure related charge due to GST changes and organization restructuring costs



a bold minty-berry fusion and 10x longer-lasting freshness. Within our toothbrush portfolio, we expanded our premium offerings by introducing the Colgate Total Active Prevention Foaming Clean Toothbrush. Engineered with an advanced dual-bristle design and over 5,000 high-density ultra-soft bristles, it seamlessly delivers powerful cleaning alongside gentle, uncompromising gum care. We also launched a Summer Campaign on Colgate MaxFresh Peppermint Ice (Blue) positioning it as the Garma-wala (Summer fit) toothpaste providing an intense blast of freshness and 10X longer-lasting cooling.

The Company released its Annual and fifth ESG Report for FY 2025-26 during the quarter. This report captures a year of purposeful initiatives, highlighting how digital agility and science-backed innovation enable us to democratize access to oral care and help a billion-strong nation smile brighter. The complete report is accessible at www.colgateinvestors.co.in.

ABOUT COLGATE-PALMOLIVE (INDIA) LIMITED

Colgate-Palmolive is a caring, innovative growth Company that is reimagining a healthier future for all people, and the planet. Colgate-Palmolive (India) Limited is the market leader in Oral Care in the country, committed to delivering sustainable, profitable growth for its shareholders, while fostering an inclusive workplace for its people. With a primary focus on Oral Care & Personal Care in the Indian market, the Company is recognized for its leadership and innovative efforts in advancing sustainability and community well-being. Among its recent accomplishments, the Company has made significant strides in reducing plastic waste and promoting recyclability, conserving water and energy, not only at its manufacturing facilities, but also in the communities they serve. The Company is also engaging with children to impart good oral health practices through its Colgate Bright Smiles, Bright Futures® program.

For more information about Colgate's global business and how it is building a future to smile about, visit: <https://www.colgateinvestors.co.in/>