NEWS RELEASE

Announcement of Results for the Quarter Ended September 30, 2025

- *Q2 FY'26 Net Sales down by 6.3% y-o-y; +6.1% growth sequentially over Q1 FY'26*
- *Tough quarter on a high growth base, impacted by GST led disruptions*
- *Continued focus on investment behind brands*
- *First Interim Dividend @ Rs. 24 per share*

Mumbai, 23 October 2025: Colgate-Palmolive (India) Limited announced its financial results for the second quarter ended September 2025.

Results: Colgate-Palmolive (India) Limited reported net sales of Rs. 1,507 Crore for the Quarter ended September 30, 2025, as compared to Rs. 1,609 Crore for the same period last year and against Rs 1,421 Crore for the Quarter ended June 30, 2025 reflecting a sequential growth of 6.1%. Net profit after tax for the quarter stood at Rs. 328 Crore as compared to Rs. 395 Crore for the same period last year. Excluding one-time impact of interest on tax refund in base year, profit declined by 7.2%.

Ms. Prabha Narasimhan, Managing Director & CEO of Colgate-Palmolive (India) Limited, said,

"During the quarter, GST rates on our entire oral care portfolio were reduced from 18% to 5%. We welcome this move by the government as this is a timely step in boosting consumer confidence while recognising oral health as a growing priority. We worked closely with all our customers to pass on lower prices to consumers from the effective date.

While we continued to navigate through a difficult operating environment, our second quarter performance also reflects the transitory disruption at distributors and retailers across channels caused by GST rate revision. Our first half performance cycles a high base of double digit net sales growth in the base period and we expect a gradual recovery in performance in the second half.

Our margin profile remains resilient driven by strong focus on execution of our Funding The Growth program. Despite topline headwinds, we remain committed to our long term strategic goals and continue to prioritize brand investments. The premium portfolio continued strong growth momentum led by Colgate Visible White Purple, our advanced whitening toothpaste.

In Q2, we introduced Palmolive's newest Moments body wash range, curated for distinct bathing moments during your day. The collection features three unique body washes infused with 100% natural extracts and patented fragrance technologies. We also launched our latest campaign "CAVITY-PROOF" under the flagship Colgate Strong Teeth (CST) brand. The campaign goes back to the core of the brand - the confidence of mothers in Colgate Strong Teeth's advanced Arginine + Calcium Boost technology providing 24-hours non-stop anti-cavity protection to children.

DIVIDEND

The Board declared a First Interim Dividend of Rs. 24/- per equity share of face value of Re. 1/- each for the Financial Year 2025-26. The total dividend payout to the shareholders will be Rs. 652.8 Crore and will be paid on and from November 19, 2025 to those shareholders whose names appear in the Register of Members/Beneficial Owners of the Company as on November 03, 2025.

ABOUT COLGATE-PALMOLIVE (INDIA) LIMITED

Colgate-Palmolive is a caring, innovative growth Company that is reimagining a healthier future for all people, and the planet. Colgate-Palmolive (India) Limited is the market leader in Oral Care in the country, committed to delivering sustainable, profitable growth for its shareholders, while fostering an inclusive workplace for its people. With a primary focus on Oral Care & Personal Care in the Indian market, the Company is recognized for its leadership and innovative efforts in advancing sustainability and community well-being. Among its recent accomplishments, the Company has made significant strides in reducing plastic waste and promoting recyclability, conserving water and energy, not only at its manufacturing facilities, but also in the communities they serve. The Company is also engaging with children to impart good oral health practices through its Colgate Bright Smiles, Bright Futures® program.

For more information about Colgate's global business and how it is building a future to smile about, visit: https://www.colgateinvestors.co.in/