



NEWS RELEASE

Announcement of Results for the Quarter Ended September 30, 2026

Q2 FY27 Net Sales growth of 12.2%

- *Second consecutive quarter of double-digit domestic growth*
- *Q2 Net Profit after tax growth at 5.5%, excluding one-offs¹*
- *First Interim Dividend @ Rs. 24 per share*

Mumbai, 22 October 2026: Colgate-Palmolive (India) Limited announced its financial results for the second quarter ended September 30, 2026.

Results: Colgate-Palmolive (India) Limited reported a robust 12.2% year-on-year topline growth for the quarter ended September 30, 2026. Net Sales increased to Rs. 1,692 Crore from Rs. 1,507 Crore for the same period last year. The Company reported Net profit after tax of Rs. 342 Crore as compared to Rs. 328 Crore for the same period last year. Excluding one-offs and exceptional items, Net Profit after tax grew by 5.5% year-on-year.

Mr. Manish Anandani, Managing Director & CEO of Colgate-Palmolive (India) Limited, said,

“We are delighted to report double-digit topline growth for the second consecutive quarter. This consistent performance reflects broad-based growth momentum across our brands and distribution channels. The Toothpaste portfolio delivered high-single digit volume expansion, led by our Premium Toothpaste range and strong performance in Colgate MaxFresh.

Driven by a consistent focus on the Funding the Growth program, gross margin expanded by 40 bps year-on-year to 69.6% in Q2. We remain committed to navigating commodity cost fluctuations through disciplined cost savings and calibrated pricing actions. Capitalising on this healthy and competitive margin profile, we further stepped up investments in brand building & premiumisation throughout the quarter. Looking ahead, we expect to deliver robust growth, anchored by a best-in-class science-backed product portfolio tailored across consumer benefits and reinforced by strategic advertising investments.”

¹ Excluding Inverted Duty structure related charge due to GST changes



Innovation remained strong while we continued to drive the cultural relevance of our brands. In Q3, building on our efforts to drive consumption, we partnered with “Kaun Banega Crorepati” with Mr. Amitabh Bachchan delivering 100 unique sign-offs — one for each episode through the season instilling night-time brushing habits at scale. Other key initiatives included expanding communication for Colgate Visible White as a “Beauty Secret” and partnering with athletes for Colgate Total. During the quarter, we introduced tailored offerings including a Harry Potter™ themed oral care line for children and adults, along with a new Blueey-themed toothpaste featuring an innovative vacuum-locked pump dispenser.

DIVIDEND

The Board declared a First Interim Dividend of Rs. 24/- per equity share of face value of Re. 1/- each for the Financial Year 2026-27. The total dividend payout to the shareholders will be Rs. 653 Crore and will be paid on and from November 19, 2026 to those shareholders whose names appear in the Register of Members/Beneficial Owners of the Company as on November 2, 2026.

ABOUT COLGATE-PALMOLIVE (INDIA) LIMITED

Colgate-Palmolive is a caring, innovative growth Company that is reimagining a healthier future for all people, and the planet. Colgate-Palmolive (India) Limited is the market leader in Oral Care in the country, committed to delivering sustainable, profitable growth for its shareholders, while fostering an inclusive workplace for its people. With a primary focus on Oral Care & Personal Care in the Indian market, the Company is recognized for its leadership and innovative efforts in advancing sustainability and community well-being. Among its recent accomplishments, the Company has made significant strides in reducing plastic waste and promoting recyclability, conserving water and energy, not only at its manufacturing facilities, but also in the communities they serve. The Company is also engaging with children to impart good oral health practices through its Colgate Bright Smiles, Bright Futures® program.

For more information about Colgate’s global business and how it is building a future to smile about, visit: <https://www.colgateinvestors.co.in/>