



## NEWS RELEASE

### **Announcement of Results for the Quarter Ended June 30, 2025**

#### **Q1 FY26 Net Sales down by 4.4%**

- Challenging quarter; cycling double digit growth base
- Maintained investment behind brands in line with strategy
- Innovation continues; launch of two new formats

**Mumbai, 22 July 2025:** Colgate-Palmolive (India) Limited announced its financial results for the first quarter ended June 2025.

**Results:** Colgate-Palmolive (India) Limited reported net sales of Rs. 1,421 Crore for the Quarter ended June 30, 2025, as compared to Rs. 1,486 Crore for the same period last year. Net profit after tax for the quarter stood at Rs. 321 Crore as compared to Rs. 364 Crore for the same period last year.

**Ms. Prabha Narasimhan, Managing Director & CEO of Colgate-Palmolive (India) Limited, said,**

*“Our Q1 results reflect persistent headwinds from tough operating conditions on account of subdued urban demand and elevated competition intensity. The current quarter performance is also influenced by cycling a high base from the previous year; Net Sales grew at 12% CAGR in the base year same period (Q1 FY23-Q1 FY25). We continued to work towards execution of our strategic priorities. We have made good strides in category premiumization, with our premium portfolio delivering strong revenue growth. We also prioritized brand investment, leveraging our healthy profit margins. We expect to navigate the current challenges and anticipate a gradual recovery in the back half of the year.”*

*Doubling down on innovation this quarter, we introduced two new innovative formats under our Kids and Mouthwash portfolios. For children aged 3-6, we launched Colgate Kids Squeezy Toothpaste in Strawberry and Watermelon flavors. Its easy-to-squeeze bottle and fun grip are ideal for small hands. We also launched MaxFresh Mouthwash Sachet Stick in Fresh Tea Flavor, catering to on-the-go freshness needs.*



*Additionally, to further discussions on oral health, Colgate hosted the Oral Health Movement Summit in June 2025. Shri JP Nadda, Honorable Union Minister of Health and Family Welfare, Government of India, attended and spoke about the importance of oral health. He unveiled 'India's Oral Health Report,' a publication summarizing on-the-ground work and nationwide data from dental screenings, offering actionable insights.*

*In this quarter, the Company also released its fourth Environmental, Social, and Governance (ESG) Report along with the Annual Report for FY 2024-25. The report can be accessed on the company's Investor website ([www.colgateinvestors.co.in](http://www.colgateinvestors.co.in)).*

#### **ABOUT COLGATE-PALMOLIVE (INDIA) LIMITED**

*Colgate-Palmolive is a caring, innovative growth Company that is reimagining a healthier future for all people, and the planet. Colgate-Palmolive (India) Limited is the market leader in Oral Care in the country, committed to delivering sustainable, profitable growth for its shareholders, while fostering an inclusive workplace for its people. With a primary focus on Oral Care & Personal Care in the Indian market, the Company is recognized for its leadership and innovative efforts in advancing sustainability and community well-being. Among its recent accomplishments, the Company has made significant strides in reducing plastic waste and promoting recyclability, conserving water and energy, not only at its manufacturing facilities, but also in the communities they serve. The Company is also engaging with children to impart good oral health practices through its Colgate Bright Smiles, Bright Futures® program.*

*For more information about Colgate's global business and how it is building a future to smile about, visit: <https://www.colgateinvestors.co.in/>*