



NEWS RELEASE

Announcement of Results for the Quarter and Year Ended March 31, 2026

Q4 FY26 Net Sales growth of 9%

- Strong rebound in growth with broad-based performance across portfolio
- Q4 Net Profit growth at 9%, excluding one-offs and exceptional items¹
- Second Interim Dividend per share of Rs. 24/- with total dividend of Rs. 48/- for FY26

Mumbai, 22 May 2026: Colgate-Palmolive (India) Limited announced its financial results for the fourth quarter and year ended March 31, 2026.

Q4 FY26 highlights: Colgate-Palmolive (India) Limited reported 9% year-on-year topline growth for the quarter ended March 31, 2026. Net Sales increased to Rs. 1,583 Crore from Rs. 1,452 Crore. Advertising spend for the quarter increased by 10% year-on-year with continued emphasis on premiumisation and driving consumption. Net Profit after tax, excluding one-offs and exceptional items, grew by 9% year-on-year. The company reported Net profit after tax of Rs. 353 Crore as compared to Rs. 355 Crore for the same period last year.

FY26 highlights: For the full year, Colgate-Palmolive (India) Limited reported net sales of Rs. 5,984 Crore, flat vs. the previous year. Net Profit after tax stood at Rs. 1,325 Crore as compared to Rs. 1,437 Crore in the previous year, significantly impacted by Inverted duty structure related charges due to GST change and higher interest on tax refunds in the base year.

Ms. Prabha Narasimhan, Managing Director & CEO of Colgate-Palmolive (India) Limited, said,

“We are pleased to end the year with continued acceleration in sales growth, with our domestic business achieving 9.2% year-on-year growth in Q4 FY26. This momentum was broad-based across our core and premium portfolios and balanced between pricing and volume. Crucially, our accelerated investments in the strategic premium business are yielding stellar results, delivering growth that is 3x the overall company growth. This achievement is underpinned by our steadfast commitment to providing high quality, science backed superior products and brand experiences.”

¹ Excluding Inverted Duty structure related charge due to GST changes, credit related to interest on income tax refunds in the reporting and base quarter, and organization restructuring costs



Our best-in-class gross margin profile remains strong supported by a disciplined, company-wide approach to Funding the Growth cost savings initiatives. We will stay focused on driving category consumption and accelerating premiumization. We are confident of sustaining the growth momentum as we remain committed to executing a strategy that is delivering results.

We continue to actively monitor the ongoing geopolitical developments and its impact on commodity price volatility. We are well positioned to manage the changing dynamics through effective cost management principles and calibrated pricing actions as needed.”

Our innovation strategy prioritizes making oral care accessible while maintaining technical excellence. By partnering with Rahul Dravid and other elite athletes for Colgate Total, we are highlighting oral health as a critical "hidden edge" for peak performance and recovery. We also launched the "Brilliant Star" mid-tier whitening toothbrush, featuring a unique polishing star bristle arrangement and an ergonomic handle to improve stain removal and user experience.

We made meaningful progress through our flagship Colgate Bright Smiles, Bright Futures® program, reaching 11 million children in 35,000 schools. These oral health initiatives are bolstered by Public-Private Partnerships in states including Uttar Pradesh, Bihar, Assam, Kerala, Haryana, and Maharashtra, alongside a partnership with the Trained Nurses Association of India to engage rural healthcare providers.

DIVIDEND

The Board declared a Second Interim Dividend of Rs. 24/- per share of Re 1 each (face value). The dividend payout to the shareholders will be Rs. 653 Crore and will be paid on and from June 17, 2026 to those shareholders whose names are on the Register of Members of the Company as on June 1, 2026. The Total Dividend would be Rs. 48/- per share for the year 2025-26.

ABOUT COLGATE-PALMOLIVE (INDIA) LIMITED

Colgate-Palmolive is a caring, innovative growth Company that is reimagining a healthier future for all people, and the planet. Colgate-Palmolive (India) Limited is the market leader in Oral Care in the country, committed to delivering sustainable, profitable growth for its shareholders, while fostering an inclusive workplace for its people. With a primary focus on Oral Care & Personal Care in the Indian market, the Company is recognized for its leadership and innovative efforts in advancing sustainability and community well-being. Among its recent accomplishments, the Company has made significant strides in reducing plastic waste and promoting recyclability, conserving water and energy, not only at its manufacturing facilities, but also in the communities



they serve. The Company is also engaging with children to impart good oral health practices through its Colgate Bright Smiles, Bright Futures® program.

For more information about Colgate's global business and how it is building a future to smile about, visit: <https://www.colgateinvestors.co.in/>