



NEWS RELEASE

Mumbai, January 27, 2022

***Announcement of Results for the Quarter & Nine Months Ended December 31, 2021
Colgate Q3 Net Sales up 4%***

- *Q3 2021-22 Net Sales up 4%*
- *9M Net Sales up 7%*
- *Palmolive entry in the Face Cleansing Category*

Q3 2021-22: Colgate-Palmolive (India) Limited today reported Net Sales growth of 4% over the same quarter of previous year aggregating to Rs. 1,271 crore for the quarter ended December 31, 2021. Reported Net profit after tax for the quarter was Rs. 252 crore as against the Net Profit of Rs. 248 crore for the same quarter of the previous year.

9M 2021-22: Net Sales for the nine months ended December 31, 2021 was recorded at Rs. 3,773 crore, an increase of 7% over the same period of the previous year. Net profit for the period was reported as 755 crore against the previous period net profit of Rs. 721 crore.

Mr. Ram Raghavan, Managing Director at Colgate-Palmolive (India) Ltd, said, “Despite the macro challenges, our growth remains strong, consistent and driving the right balance between volume & revenue growth. Brand penetration strengthening reflects continued consumer trust in our brands.

We continue with our strong innovation pipeline with new initiatives launched this quarter. In oral care, we launch Colgate Gum Expert, an advanced toothpaste that has curcumin extracts taken from turmeric, which is known for its healing properties, and is specially formulated for your gum health. It's unique formula starts working from the very first brushing to give you relief from gum bleeding while reversing the early signs of gum infection.

We are also excited about our entry into the Face Cleansing category with our new Palmolive range of Face care products. The range features unique and innovative forms

such as face foams, masques & scrubs that have been created with a unique blend of premium natural ingredients and essential oils.

As we continue to advance and scale our social and sustainability initiatives, this quarter witnessed the launch of Colgate RecyClean - a first of its kind toothbrush with bristles that are plant derived and BPA free while the handle is made from 100% recycled plastic.

Additionally, we are pleased to announce our partnership with the NGO, Mission Smile, focused on performing cleft surgeries for children from low-income families across the country. This initiative further strengthens our purpose of making sure everyone has a future they can smile about.

ABOUT COLGATE-PALMOLIVE (INDIA) LTD: Colgate-Palmolive (India) Limited is India's leading provider of scientifically proven oral care products with multiple benefits at various price points. The range includes toothpastes, toothpowder, mouthwash, toothbrushes and dental gel under the 'Colgate' brand. The Company also provides personal care products with its range of shower gels and liquid hand washes under the "Palmolive" brand name. Colgate has been ranked as India's #1 Most Trusted Oral Care Brand for the ninth consecutive year, from 2011 to 2019, by The Economic Times - Brand Equity - Most Trusted Brands Survey, conducted by Nielsen. To know more about Colgate, please visit www.colgatepalmolive.co.in