Colgate-Palmolive (India) Limited Registered Office: Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076 CIN: L24200MH1937PLC002700 Tel: +91 (22) 6709 5050

STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2023

Income (a) Revenue from operations (i) Sales (Refer Note 1)	Quarter Ended 31, 2022 (Audited) 129,335 792 886 131,013	Year Ended March 31, 2023 (Audited) 518,786 3,833 5,358	Year Ended March 31, 2022 (Audited) 506,646 3,332 2,626
March 31, 2023 December 31, 2022 March 21, 2023 (Audited) (Unaudited) 1 Income (a) Revenue from operations (i) Sales (Refer Note 1) 134,169 128,121 (ii) Other Operating Income 894 1,006 (b) Other Income 2,035 1,041 Total Income 137,098 130,168 2 Expenses (a) Cost of materials consumed 36,102 36,937	129,335 792 886	March 31, 2023 (Audited) 518,786 3,833 5,358	March 31, 2022 (Audited) 506,646 3,332
Income (a) Revenue from operations (i) Sales (Refer Note 1) 134,169 128,121 (ii) Other Operating Income 894 1,006 (b) Other Income 2,035 1,041 Total Income 137,098 130,168 2 Expenses (a) Cost of materials consumed 36,102 36,937	(Audited) 129,335 792 886	(Audited) 518,786 3,833 5,358	(Audited) 506,646 3,332
(a) Revenue from operations 134,169 128,121 (i) Sales (Refer Note 1) 134,169 128,121 (ii) Other Operating Income 894 1,006 (b) Other Income 2,035 1,041 Total Income 2 Expenses 36,102 36,937	792 886	3,833 5,358	3,332
(a) Revenue from operations (i) Sales (Refer Note 1) 134,169 128,121 (ii) Other Operating Income 894 1,006 (b) Other Income 2,035 1,041 Total Income 137,098 130,168 2 Expenses (a) Cost of materials consumed 36,102 36,937	792 886	3,833 5,358	3,332
(i) Sales (Refer Note 1) 134,169 128,121 (ii) Other Operating Income 894 1,006 (b) Other Income 2,035 1,041 Total Income 2 Expenses 36,102 36,937	792 886	3,833 5,358	3,332
(ii) Other Operating Income 894 1,006 (b) Other Income 2,035 1,041 Total Income 137,098 130,168 2 Expenses (a) Cost of materials consumed 36,102 36,937 	792 886	3,833 5,358	3,332
(b) Other Income 2,035 1,041 Total Income 137,098 130,168 2 Expenses (a) Cost of materials consumed 36,102 36,937	886	5,358	
2 Expenses (a) Cost of materials consumed 36,102 36,937	131,013	527.977	,
(a) Cost of materials consumed 36,102 36,937		0=1,311	512,604
	36,667	149,250	136,801
(b) Purchases of stock-in-trade 7,046 7,576	6,217	29,777	29,608
(c) Changes in inventories of finished goods, work-in-progress	201	202	242
and stock-in-trade 1,601 (441)	281	392	343
(d) Employee benefits expense 8,982 9,891	8,490	37,697	38,513
(e) Finance Cost 108 126	135	491	589
(f) Depreciation and Amortisation expense 4,311 4,367	4,381	17,480	17,730
(g) Other Expenses			
(i) Advertising 14,290 16,993	14,679	63,407	64,312
(ii) Others 21,852 22,026	20,851	87,395	83,807
Total Expenses 94,292 97,475	91,701	385,889	371,703
3 Profit Before Exceptional Item and Tax (1-2) 42,806 32,693	39,312	142,088	140,901
4 Exceptional Item [Expense] (Refer Note 3) 187 -	-	1,121	-
5 Profit Before Tax (3-4) 42,619 32,693	39,312	140,967	140,901
6 Tax expense (Refer Note 2)	- 240	27.242	24.470
i) Current Tax ii) Deferred Tax 11,382 8,546 (385) (177)	7,269 (314)	37,243 (990)	34,479 (1,410
7 Net Profit for the period (5-6) 31,622 24,324	32,357	104,714	107,832
8 Other Comprehensive Income (net of Tax) Items that will not be reclassified to Profit and Loss			
i) Re-measurement gains/(losses) on defined benefit plans (653) -	624	(653)	624
ii) Tax adjustment on above	(157)	164	(157
9 Total comprehensive income for the period (7+8) 31,133 24,324	32,824	104,225	108,299
10 Paid-up Equity Share Capital 2,720 2,720 (Face value: Re 1/- per share)	2,720	2,720	2,720
11 Reserve excluding Revaluation Reserve		168,919	170,748
12 Basic and Diluted Earnings per share (of Re 1/- each) (not annualised) 11.63 8.94	11.90	38.50	39.65

Notes

- Sales, net of GST, for the quarter ended and year ended March 31, 2023 increased by 3.7% and 2.4% respectively in comparison to the corresponding period of the previous year.
- 2. Tax expense for the quarter ended and year ended March 31, 2022 is net of prior year reversal of Rs. 3,199 Lakhs, whereas prior year reversals are Nil for the guarter and year ended Mar 31, 2023.
- Exceptional Item for the quarter ended and year ended March 31, 2023 includes severance and related expenses with respect to certain organisation structure changes of Rs. 187 Lakhs (quarter ended March 31, 2022 : Nil) and Rs. 1,121 Lakhs (year ended March 31, 2022 : Nil) respectively.
- The company has declared a Second Interim dividend of Rs. 21/-per share aggregating to Rs. 57,117 Lakhs on May 12, 2023 for FY 2022-23 which will be paid on and from June 8, 2023. The Board of Directors at its meeting held on October 20, 2022 had earlier declared the First Interim Dividend of Rs. 18/- per share aggregating to Rs. 48,957 Lakhs for the FY 2022-23 which was paid on and from November 16, 2022.
- The Company has identified 'Personal Care (including Oral Care)' as its only primary reportable segment in accordance with the requirements of Ind AS 108, 'Operating Segments'. Accordingly, no separate segment information has been provided.
- The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial year, which were subjected to limited review
- Previous period/year figures have been reclassified, as considered necessary, to conform with current period/year presentation, where applicable.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 12, 2023.

The full text of Colgate releases is available in the Investors section of our website at www.colgatepalmolive.co.in and is also available on www.bseindia.com and www.nseindia.com.

COLGATE-PALMOLIVE (INDIA) LIMITED

PRABHA NARASIMHAN Date: 2023.05.12 16:16:48 +05'30'

Digitally signed by PRABHA NARASIMHAN

PRABHA NARASIMHAN MANAGING DIRECTOR AND CEO

DIN: 08822860

Mumbai

May 12, 2023

Colgate-Palmolive (India) Limited

Registered Office: Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076

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BALANCE SHEET AS AT MARCH 31, 2023		(Rs. in Lal
Particulars	As at March 31, 2023 (Audited)	A March 31, 2 (Audi
ASSETS		
(1) Non-current Assets		
(a) Property, Plant and Equipment	86,180	96,2
(b) Capital Work-in-progress	11,408	12,1
(c) Financial Assets		
i. Loans ii. Other Financial Assets	92 1,853	1,7
		-
(d) Deferred Tax Assets (Net)	2,884	1,7
(e) Other Non-current Assets	1,304	9
(f) Current Tax Assets (Net) Total Non-current assets	29,789 133,510	28,8 141,8
(2) Current assets		141,0
(a) Inventories	33,545	35,7
(b) Financial Assets		
i. Trade Receivables	15,737	22,4
ii. Cash and Cash Equivalents iii. Bank Balances [other than (ii) above]	80,606 11,694	72, ₄ 3,(
iv. Loans	8,760	10,7
v. Other Financial Assets	636	10,7
(c) Other Current Assets	3,811	3,:
Total Current Assets	154,789	148,2
TOTAL ASSETS	288,299	290,:
EQUITY AND LIABILITIES		,
EQUITY		
(a) Equity Share Capital (b) Other Equity	2,720	2,7
TOTAL EQUITY	<u>168,919</u> 171,639	170,7 173,4
LIABILITIES		
(1) Non-current Liabilities		
(a) Financial Liabilities i. Lease Liabilities	F 674	6.4
	5,674	6,9
ii. Other Financial Liabilities	124	1
(b) Provisions	2,359	1,3
(c) Other Non-Current Liabilities	40	
Total Non-current Liabilities	8,197	8,4
(2) Current Liabilities		
(a) Financial Liabilities i. Lease Liabilities	1,222	1,4
ii. Trade Payables	-,	-/-
- Total outstanding dues of micro enterprises and small enterprises	1,269	1,!
- Total outstanding dues of creditors other	74.040	
than micro enterprises and small enterprises iii. Other Financial Liabilities	74,843	75,!
(b) Other Current Liabilities	3,773 12 789	3,! 12.1
	12,789	12,2
(c) Provisions (d) Current Tax Liabilities (Net)	9,051 5,516	8, <u>4</u> 5,!
Total Current Liabilities	108,463	108,2
rotar Current Liabilities		116,7
TOTAL LIABILITIES	116,660	776

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Statement of Cash Flow for the year ended March 31, 2023

(Rs. In Lakhs)

(Rs. In Year Ended Year Ended					
Particulars	March 31, 2023	March 31, 2022			
Cash flow from Operating Activities:					
Profit before Tax	142,088	140,901			
Adjustment for:					
Unrealised Foreign Exchange Loss/(Gain)	42	(42)			
Depreciation and Amortisation Expenses	17,480	17,730			
Lease Rentals received	(248)	(248)			
Net (gain)/loss on disposal of property, plant and equipment	(31)	16			
Interest Income On Financial Assets at Amortized Cost	(3,990)	(2,079)			
Finance Cost	491	589			
Bad Debts Written Off/ Provision for Doubtful Debts	3	46			
Provisions no Longer Required Written Back	(91)	-			
Interest income from Unwinding of discount on security deposits	(110)	(111)			
Employee share-based payment expense	972	1,254			
Operating Profit before Working Capital Changes	156,606	158,056			
Adjustment for Increase/Decrease in Working Capital:	2 174	(2.127)			
Decrease/(Increase) in Inventories	2,174	(2,137)			
(Increase)/Decrease in Financial Assets	(1,725)	43,306			
(Increase)/Decrease in Other Assets	(601)	837			
(Decrease)/Increase in Financial Liabilities	(1,094)	1,102			
Increase/(Decrease) in Other Liabilities and Provisions	353	(1,600)			
Cash Generated from Operations	155,713	199,564			
Direct Taxes Paid (Net)	(38,087)	(36,990)			
Net Cash Generated from Operating Activities (A)	117,626	162,574			
Cash Flow from Investing Activities:					
Purchase of Property, Plant and Equipment	(7,009)	(4,963)			
Proceeds from disposal of Property, Plant and Equipment	60	8			
Purchase of Current Investments / Proceeds from disposal of Current Investments	2,206	(10,028)			
Lease Rentals received	248	248			
Proceeds from disposal of Non-Current Investments	-	1,912			
Interest Received	3,741	2,057			
Net Cash used in Cash flow from Investing Activities (B)	(754)	(10,764)			
Cash Flow from Financing Activities:					
Dividends Paid	(105,745)	(105,719)			
Payment of Lease Liabilities	(1,907)	(2,247)			
Employee share-based payments	(1,021)	(1,094)			
Net Cash used in Financing Activities (C)	(108,673)	(109,060)			
Net increase in Cash and Cash Equivalents (A+B+C)	8,199	42,750			
Cash and Cash Equivalents at April 1	72,407	29,657			
Cash and Cash Equivalents at March 31	80,606	72,407			
Bank Balances in:					
Current Accounts	969	1,591			
Deposit Accounts (with less than 3 months original maturity)	79,637	70,816			
Cash and Cash Equivalents as at March 31	80,606	72,407			